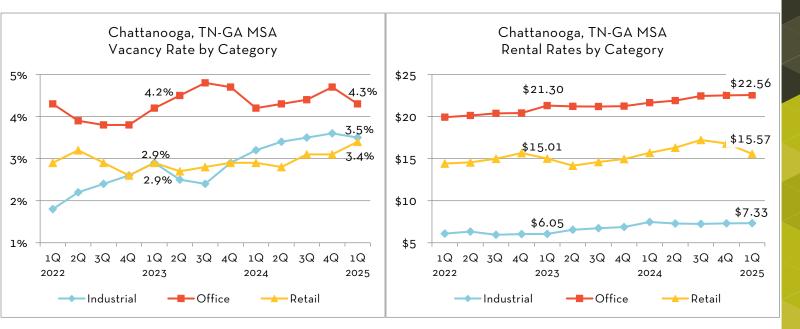
# **REAL ESTATE**

# Chattanooga, TN-GA MSA

| Industrial Market                         | 1stQ<br>2024 | 4th Q<br>2024 | 1st Q<br>2025 | % Change<br>1st Q 24-<br>1st Q 25 | % Change<br>4th Q 24-<br>1st Q 25 |  |  |
|---|--------------|---------------|---------------|-----------------------------------|-----------------------------------|--|--|
| Industrial Vacancy Rate                   | 3.2%         | 3.6%          | 3.5%          | 9.4%                              | -2.8%                             |  |  |
| Net Absorption                            | -238,120     | -34,359       | 41,448        | -117.4%                           | -220.6%                           |  |  |
| Avg. Industrial Rental Rate - per sq. ft. | \$7.47       | \$7.31        | \$7.33        | -1.9%                             | 0.3%                              |  |  |
| Total Industrial Inventory - sq. ft.      | 63,533,183   | 63,548,183    | 63,548,183    | 0.0%                              | 0.0%                              |  |  |
| Total Industrial Vacant - sq. ft.         | 2,063,119    | 2,279,006     | 2,237,558     | 8.5%                              | -1.8%                             |  |  |
| Office Market                             |              |               |               |                                   |                                   |  |  |
| Office Vacancy Rate                       | 4.2%         | 4.7%          | 4.3%          | 2.4%                              | -8.5%                             |  |  |
| Net Office Absorption                     | 108,694      | -59,387       | 84,297        | -22.4%                            | -241.9%                           |  |  |
| Avg. Office Rental Rate - per sq. ft.     | \$21.64      | \$22.52       | \$22.56       | 4.3%                              | 0.2%                              |  |  |
| Total Office Inventory - sq. ft.          | 23,110,621   | 23,114,281    | 23,120,081    | 0.0%                              | 0.0%                              |  |  |
| Total Office Vacant - sq. ft.             | 970,427      | 1,083,287     | 1,004,790     | 3.5%                              | -7.2%                             |  |  |
| Retail Market                             |              |               |               |                                   |                                   |  |  |
| Retail Vacancy Rate                       | 2.9%         | 3.1%          | 3.4%          | 17.2%                             | 9.7%                              |  |  |
| Net Retail Absorption                     | 57,720       | 1,340         | -51,630       | -189.4%                           | -3953.0%                          |  |  |
| Avg. Retail Rental Rate - per sq. ft.     | \$15.69      | \$16.80       | \$15.57       | -0.8%                             | -7.3%                             |  |  |
| Total Retail Inventory - sq. ft.          | 42,549,224   | 42,718,638    | 42,771,972    | 0.5%                              | 0.1%                              |  |  |
| Total Retail Vacant - sq. ft.             | 1,220,838    | 1,335,133     | 1,440,097     | 18.0%                             | 7.9%                              |  |  |

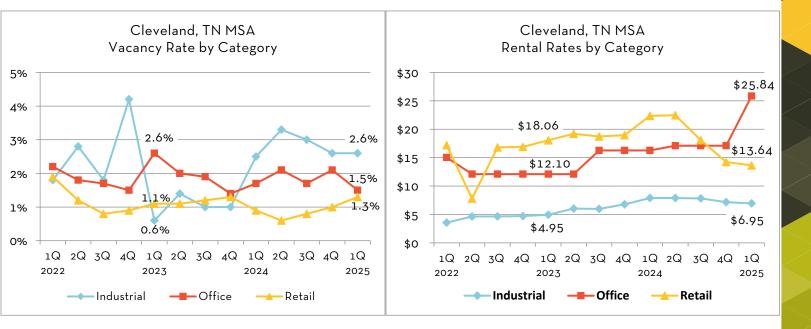


Source: CoStar Group

The Chattanooga Metropolitan Statistical Area (MSA) includes Hamilton, Marion and Sequatchie counties in TN and Catoosa, Dade and Walker counties in GA.

## Cleveland, TN MSA

| Industrial Market                         | 1stQ<br>2024 | 4th Q<br>2024 | 1st Q<br>2025 | % Change<br>1st Q 24-<br>1st Q 25 | % Change<br>4th Q 24-<br>1st Q 25 |
|---|--------------|---------------|---------------|-----------------------------------|-----------------------------------|
| Industrial Vacancy Rate                   | 2.5%         | 2.6%          | 2.6%          | 4.0%                              | 0.0%                              |
| Net Absorption                            | -137,776     | 57,432        | 500           | -100.4%                           | -99.1%                            |
| Avg. Industrial Rental Rate - per sq. ft. | \$7.89       | \$7.17        | \$6.95        | -11.9%                            | -3.1%                             |
| Total Industrial Inventory - sq. ft.      | 15,716,417   | 15,716,417    | 15,716,417    | 0.0%                              | 0.0%                              |
| Total Industrial Vacant - sq. ft.         | 386,230      | 407,466       | 406,966       | 5.4%                              | -0.1%                             |
| Office Market                             |              |               |               |                                   |                                   |
| Office Vacancy Rate                       | 1.7%         | 2.1%          | 1.5%          | -11.8%                            | -28.6%                            |
| Net Absorption                            | -4,640       | -8,074        | 12,521        | -369.8%                           | -255.1%                           |
| Avg. Office Rental Rate - per sq. ft.     | \$16.27      | \$17.10       | \$25.84       | 58.8%                             | 51.1%                             |
| Total Office Inventory - sq. ft.          | 2,220,011    | 2,220,011     | 2,220,011     | 0.0%                              | 0.0%                              |
| Total Office Vacant - sq. ft.             | 36,780       | 46,746        | 34,225        | -6.9%                             | -26.8%                            |
| Retail Market                             |              |               |               |                                   |                                   |
| Retail Vacancy Rate                       | 0.9%         | 1.0%          | 1.3%          | 44.4%                             | 30.0%                             |
| Net Absorption                            | 31,081       | 1,284         | -11,914       | -138.3%                           | -1027.9%                          |
| Avg. Retail Rental Rate - per sq. ft.     | \$22.36      | \$14.25       | \$13.64       | -39.0%                            | -4.3%                             |
| Total Retail Inventory - sq. ft.          | 7,054,280    | 7,064,920     | 7,075,486     | 0.3%                              | 0.1%                              |
| Total Retail Vacant - sq. ft.             | 62,830       | 67,280        | 89,760        | 42.9%                             | 33.4%                             |

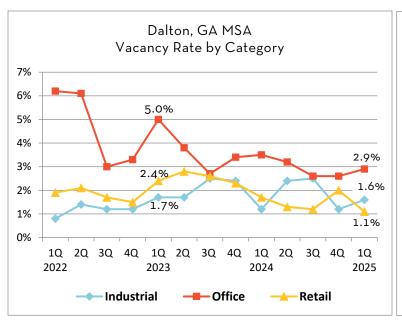


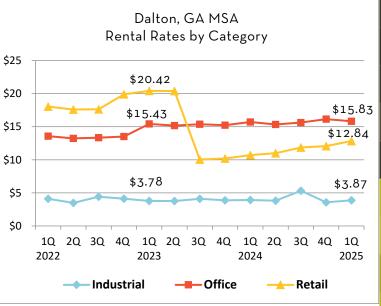
#### Source: CoStar Group

The Cleveland Metropolitan Statistical Area (MSA) includes Bradley and Polk counties in TN.

## Dalton, GA MSA

| Industrial Market                         | 1stQ       | 4th Q      | 1st Q      | % Change<br>1st Q 24- | % Change<br>4th Q 24- |
|---|------------|------------|------------|-----------------------|-----------------------|
|   | 2024       | 2024       | 2025       | 1st Q 25              | 1st Q 25              |
| Industrial Vacancy Rate                   | 1.2%       | 1.2%       | 1.6%       | 33.3%                 | 33.3%                 |
| Net Absorption                            | 946,124    | 407,998    | -131,504   | -113.9%               | -132.2%               |
| Avg. Industrial Rental Rate - per sq. ft. | \$3.92     | \$3.57     | \$3.87     | -1.3%                 | 8.4%                  |
| Total Industrial Inventory - sq. ft.      | 31,430,000 | 31,430,000 | 31,430,000 | 0.0%                  | 0.0%                  |
| Total Industrial Vacant - sq. ft.         | 379,098    | 384,009    | 515,513    | 36.0%                 | 34.2%                 |
| Office Market                             |            |            |            |                       |                       |
| Office Vacancy Rate                       | 3.5%       | 2.6%       | 2.9%       | -17.1%                | 11.5%                 |
| Net Absorption                            | -1,303     | -869       | -5,231     | 301.5%                | 502.0%                |
| Avg. Office Rental Rate - per sq. ft.     | \$15.72    | \$16.15    | \$15.83    | 0.7%                  | -2.0%                 |
| Total Office Inventory - sq. ft.          | 1,748,052  | 1,748,052  | 1,748,052  | 0.0%                  | 0.0%                  |
| Total Office Vacant - sq. ft.             | 60,869     | 45,922     | 51,153     | -16.0%                | 11.4%                 |
| Retail Market                             |            |            |            |                       |                       |
| Retail Vacancy Rate                       | 1.7%       | 2.0%       | 1.1%       | -35.3%                | -45.0%                |
| Net Absorption                            | 50,522     | -50,200    | 52,146     | 3.2%                  | -203.9%               |
| Avg. Retail Rental Rate - per sq. ft.     | \$10.71    | \$12.07    | \$12.84    | 19.9%                 | 6.4%                  |
| Total Retail Inventory - sq. ft.          | 6,404,940  | 6,417,080  | 6,417,080  | 0.2%                  | 0.0%                  |
| Total Retail Vacant - sq. ft.             | 106,989    | 125,929    | 73,783     | -31.0%                | -41.4%                |





#### Source: CoStar Group

The Dalton Metropolitan Statistical Area (MSA) includes Whitfield and Murray counties in GA.